

# Edit Calender

**JFM 2012**

Last date of sending feedback:  
5th of every month

## Guest Speak:

Jan Harsh Chitale (HCL) |  
Feb Neeraj Sharma (HP)  
March EMC/

## VAR Retail

Jan Experience Zone/ Stores  
Feb Multi-brand Outlet  
Mar Right concept center for better result

## VAR Panchayat:

Jan Blore – IT association  
Feb Orissa  
Mar ISODA

## VAR Mobility

Jan HTC  
Feb Blackberry (Manish Sharma)  
March Beetel

## VAR Security

Jan Aditya Infotech  
Feb Zicom  
Mar D-link

## VAR SME

Jan Alliance (Hbad)/ Roop (Mumbai)  
Feb Supreme (Chennai)  
Mar Progressive (Delhi) / Team (Delhi)

## Product of the Month:

Dell / Xerox / AMI

## Product Review:

### Channel-Vendor

Jan EMC  
Feb Microsoft (Shubhomoy Sengupta)  
March HP- Server

## Open up your eyes

SmartLink

## Face-to-Face

Cyberoam / HP / Motorola

## Cover Story

Jan Video Conferencing Vs Managed VC eLearning  
Jan Part-1 (various e-learning tools and institutes that have embraced concept of e-learning)  
Feb Part-2 (ICT in Education – H/w & S/w: Virtualization/ thin client/ white board)

## Opportunities thrown by localization of Content Digitization

Jan Part-1 (PC/ Laptops, Tablets and Software)  
Feb Part-2 (Storage, Server & Networking)  
Feb OIITF event  
ISODA event  
Mar Budget  
WIITF event